

# A New Way to Rightsize Inventory

## EMPOWER YOUR TEAM WITH PRESCRIPTIVE ACTIONS THAT DRIVE DAILY IMPROVEMENTS

### U.S. Manufacturing Inventory is Oversized by \$150 Billion

Inventory optimization is a huge opportunity for manufacturers. According to McKinsey research, 25 percent of inventory in the United States is deemed “excess,” tying up significant working capital. Manufacturers are buying too much, too little, or buying in the wrong place at the wrong time. And while many manufacturers know this opportunity exists within their own factories, it can be difficult to translate this opportunity to the daily work of procurement professionals.

### What This Means for Your Teams

Finding opportunities to rightsize inventory levels is complex and constant, and can be difficult to manage. Your teams are trying to find the right signal through all the daily noise, without creating shortages and impacting delivery performance.

### Every day, your teams want to know:

- 1 Where are our inventory highs and lows?
- 2 Which ones should we attack first?
- 3 What specifically should be done and by whom?
- 4 How can we collaborate to improve efficiencies?

## Where does it become challenging to translate inventory opportunity to action?

A variety of factors play into the complexity of the challenge. They largely fall into three areas:



### Systems

- ERPs aren't purpose-built to address the velocity of inventory changes in today's supply chain
- ERPs assign too many tasks to buyers, without business prioritization
- Broad analytics and data visualization tools add insight but aren't actionable



### Data

- Critical inventory data is siloed in Excel and custom databases, requiring manual reporting and data manipulation
- Data isn't visible or transparent to the entire team
- Data is incomplete or incorrect



### People

- They are focused on the task at hand and may not be thinking about big picture improvements
- They get pulled in different directions throughout the workday, making it difficult to stay on task
- They don't have consistent and shared practices

## HELP YOUR TEAM FIND, AND TAKE ACTION ON, THE SIGNAL IN THE NOISE

We believe the biggest opportunity to improve the supply chain sits in inventory management, from procurement to finished goods. Having decision support to inform where to make daily adjustments to buying processes unlocks opportunity for improved efficiency and profitability across the entire supply chain.

LeanDNA is purpose-built to deliver daily, prioritized workflows to your inventory personnel. Powered by descriptive, predictive, and prescriptive analytics, we uncover focused actions that empower your team to continually rightsize inventory. Teams can collaborate across the organization, gaining big-picture visibility into what each buyer is doing to improve inventory. This forms a virtuous cycle that highlights specific inventory optimization tasks and informs all team players and management of who owns a task and when it's been resolved.

## GET UP AND RUNNING QUICKLY WITH A TARGETED SOLUTION

### 100 Percent Focused On Rightsizing Inventory

Our solution is surgical and definitive, providing analytics and collaboration tools pointed specifically at high-value factory inventory, while helping you get more from existing ERP investments.

### Drives Impactful, Repeatable Results

The ability for teams to collaborate with the latest data drives lasting change throughout your organization, shifting your teams from a culture of tribal knowledge to a culture of accountability.

### Fastest Time to Value

Experience rapid business impact with speedy implementation, a short onboarding process, and as LeanDNA quickly uncovers and prioritizes high-value opportunities for inventory optimization and data cleansing.

## Inventory Analytics



### Descriptive

Historical insights help you understand what has already happened.



### Predictive

Forward-looking intelligence shows you what's projected to happen next.



### Prescriptive

Advanced algorithms deliver prioritized recommendations so you know what to do and in what order.



### Centralized, Real-Time Collaboration

Use a single platform to bring together buyers, suppliers, and other stakeholders across multiple sites to communicate and take ownership to achieve maximum results.



Contact us to see LeanDNA in action:

[leandna.com/request-demo](https://leandna.com/request-demo)

